

WHAT CLIENTS HAVE TO SAY



"There is a reason Rob and Kate are the go-to real estate team in Prince Edward County. They are completely professional, discreet, and brimming with insights"

—Alan Gratias, Chestnut Park Buyer

"We would unconditionally recommend Kate Vader and Rob Plomer to anyone wishing to either sell their home or purchase a property. We recently sold our home and both Kate and Rob were there every step of the way. When unexpected complications arose, they gently guided us through the process. They were there to answer our questions and explain the complicated legal minefield of selling your home. Most importantly they always understood the emotional journey we were on and offered their support throughout the process. They are, in our opinion, the very best team in town."

—Brian & Kathleen Hanna, Chestnut Park Buyer & Seller

"We have worked with Rob and Kate to sell our home, purchase a condo and buy and sell a vacation property. They have been very professional, conscientious, and patient, listening to our needs and desires while steering us through some tricky negotiations. They have a thorough knowledge of The County and its geography and communities. We will continue to work with them in the future and also recommend them, without reservation."

—Bob Muir & Marta Smith Chestnut Park Seller Buyer & Seller

"Rob and Kate helped us through the most difficult real estate transaction we have ever experienced. Kate researched the market and determined a fair market price. The pair then prepared superb marketing material that quickly attracted three offers. We accepted the best one, but prior to closing the potential buyers suffered personal problems that prevented them from completing the transaction. Rob and Kate saved the day by reviving one of the other offers and settling the first on terms that left us whole. Rob then went to extraordinary lengths to settle us in our new home, including providing advice about movers, down-sizing, and service providers. We were very fortunate to have Rob and Kate on our team."

—Carolynn & Alan Whiteley, Chestnut Park Buyer & Seller

"If you want your house to sell and you want to get the right price for your investment then Rob and Kate are the only choice. Twice I made the mistake of trying someone else first. Sure, they gave me the price I wanted to hear or the commission rate that sounded good. The result was no showings and no offers. In contrast, after listing with Rob and Kate we had multiple showing requests supported with beautiful marketing materials. We went from months and in one case years of no success selling our properties to "sold." Rob and Kate are not just amazing realtors to us; we think of them as a necessary part of any future real estate ventures and hope they consider us trusted friends as we do them. I will not be listing with anyone else ever again because as the saying goes why settle for less."

—Elaine Sweeney & Ryan Mason, Chestnut Park Seller